

## Job Announcement

### **Public Justice Major Gifts Officer** (Washington, DC)

(Posted: December, 2019)

Public Justice has retained Slesinger Management Services to recruit a person who enjoys persuading people to make significant donations (\$5,000 and more) to support a nonprofit legal advocacy organization that combats consumer fraud, worker abuse, and other issues that unfairly harm people.

Applications will be accepted until this search is completed. To see if the search is still active, please visit [www.SlesingerManagement.com](http://www.SlesingerManagement.com).

#### **The Organization**

The mission of Public Justice is to pursue high impact lawsuits to combat social and economic injustice, protect the Earth's sustainability, and challenge predatory corporate conduct and government abuses. The organization accomplishes this through cutting-edge lawsuits and related public education, grassroots advocacy, and media relations campaigns that fight against numerous injustices including consumer fraud, employment discrimination, sexual harassment and assault, factory farming, climate change, and campaigns to block the public's access to the courts.

A nonprofit founded in 1982, Public Justice has a staff of 41 and a budget of \$7 million. Revenue comes primarily from membership dues and donations (mostly from plaintiff trial attorneys around the country who also work on these issues), grants from private foundations, and attorney fees from successful lawsuits. Most staff work at the main office in Washington, DC; there is also an office in Oakland, California. (The major gifts officer will work from the DC office.)

For more information about Public Justice, please go to [www.PublicJustice.net](http://www.PublicJustice.net). (Please do not confuse Public Justice (formally called the Public Justice Foundation) with two other organizations with similar names: The Center for Public Justice, a Christian-based public policy organization with addresses in Washington, DC, and Alexandria, Virginia; or the Public Justice Center in Baltimore.)

#### **The Position and its Principal Responsibilities**

Reporting to the development director and working closely with the executive director, the major gifts officer will be responsible for inviting supporters of the organization (primarily trial attorneys throughout the United States who are already due-paying members) to make significant donations, i.e. \$5,000 or more, to finance Public Justice's legal work.

The major gifts officer will be responsible for all the key steps in successful fundraising, including cultivating relationships with current donors and identifying potential donors, keeping accurate records of all staff interactions with donors, and accompanying the executive director and other senior staff to meetings where donations will be requested.

This is a new job, created primarily to take over some of the fundraising work done by Arthur Bryant, who is leaving the organization after 35 years in a variety of roles, including first staff attorney, executive director, and chairman.

### **Desired Skills and Characteristics**

The ideal major gifts officer will have:

1. A successful track record in raising four-and five-figure donations from individuals.
2. The poise to represent the organization before donors, especially successful trial attorneys throughout the country.
3. Experience working with trial attorneys or the broader legal community – this is desirable, but not required.
4. A strong interest in and understanding of the varied causes that Public Justice takes on.
5. An ability to travel occasionally to meet with donors, often accompanying the executive director or other senior staff, such as attorneys focusing on projects that would appeal to particular donors.
6. A willingness for a hands-on, do it yourself job, i.e. this person will have very limited staff support for prospect research, drafting of letters, maintaining the donor database, and other tasks that are part of major gifts fundraising.

### **Compensation**

The anticipated salary for the first year will be \$120,000 to \$130,000. Public Justice provides staff with a generous benefits package that includes health insurance, paid time off, a retirement plan, and other policies that recognize and support work-life balance.

### **To Apply**

Please email:

1. cover letter that explains why you are interested and qualified, and
2. resume

to: Larry Slesinger, Founder and CEO, Slesinger Management Services  
[Larry@SlesingerManagement.com](mailto:Larry@SlesingerManagement.com)  
**(please include “Public Justice” in subject line)**

Questions? Contact Larry Slesinger by email or at 301-320-0680.

*Public Justice is an equal opportunity employer and values a diverse and progressive workplace.*